

BLAKE
PFEFFER
HOME
LOANS



MY ONLY INTEREST IS YOUR INTEREST.

INTERESTING ISN'T IT—all too often when someone is shopping for a home mortgage, the first question they ask is “what’s the interest rate?”. But there’s more to the perfect home loan than just the interest rate. That’s why I question my clients, not only about their current financial needs, but their future needs as well—anticipated college expenses, retirement goals, their desire for a second home. Anything that will help me make sure that the mortgage package I propose will not only meet their current financial needs, with one of the lowest interest rates available, but their long-term needs as well.

GETTING THE BEST DEAL TAKES TIME. ABOUT 15 MINUTES.

TODAY'S HOME MORTGAGE OPTIONS are almost unlimited. Don't want to submit a tax return? Need to fund in ten days? Buy-ups, buy-downs. All of these factors and more go into the delicate equation that produces each client's unique mortgage. Developing that mortgage begins when you take advantage of my fast and efficient on-line application. I'll have the information I need to get back to you with facts and figures, not fluff. And by working with our highly experienced in-house legal department, I'll make sure that your loan documentation will be available for your review forty-eight hours before closing. While I can't say you'll be bored at closing, I can promise you won't be surprised.

AND YOU
CAN QUOTE
ME ON THAT.
MANY DO.

REGARDLESS OF HOW EXCITED you are about your future home, finalizing its purchase can be stressful. In many cases there are hundreds of details to address and countless arrangements to be made. That's why it is important to work with an experienced mortgage professional. And that's why I find it so gratifying to be frequently quoted in local and regional business publications and regularly asked to speak on radio talk shows. Not only because it is good publicity but also because it is confirmation from other professionals that I'm on the right track for my clients, and my community.

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EVERYONE IN THE MORTGAGE INDUSTRY talks about trust, but pleas for trust are meaningless without accountability. That's why I am always accessible to my clients, and why I follow up on every transaction—to stand accountable. What I promise is what I deliver. That's the way I work. Attentive. Informed. Honest.

Blake Pfeffer

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